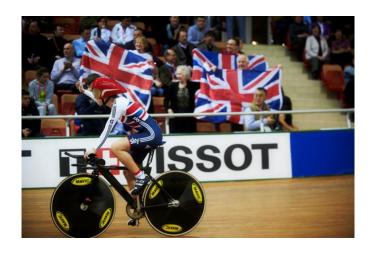


## People, Places and Prosperity







**Growing Participation** 

Creating infrastructure and capacity

Inspiring the nation

The Yorkshire story - supporting the effort with assets

Economic and social impact





## Inspiration to participation









#### SUMMER OLYMPIC MEDALS

**INCLUDING 19 GOLD** 

LOTTERY FUNDING PERIOD 1997 - 2012



#### PARALYMPIC MEDALS

INCLUDING 28 GOLD

LOTTERY FUNDING PERIOD 1997 - 2012



#### WORLD CHAMPS MEDALS\*

#### **INCLUDING 35 GOLD**

LOTTERY FUNDING PERIOD 1997 - 2012

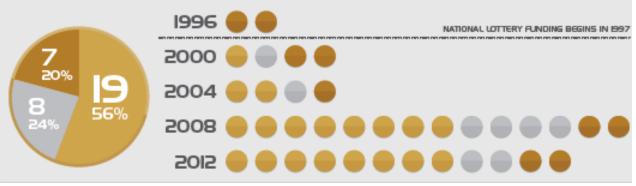
GREAT BRITAIN
TOPPED THE MEDAL
TABLE IN OLYMPIC
CYCLING IN 2008
AND 2012



BRITISH OLYMPIANS (1900 - 2012) ARE

CYCLISTS

## TOTAL OLYMPIC MEDALS FOR GB CYCLING TEAM IN THE PERIOD OF NATIONAL LOTTERY FUNDING 1997 - 2012



## The 'Olympic effect'







London School of Economics report commissioned by Sky and British Cycling (October 2012)

- More than half of the country inspired by success of GB cycling team to get on their bikes
- 70% of non-cyclists believe GB success at London 2012 will have a lasting positive effect
- 52% were motivated to cycle by the achievements of British cyclists
- 87% of those inspired to cycle by the Olympics are also encouraging their children to cycle

















410,000

A GO-RIDE COACHING SESSION

REGISTERED ACCREDITED GO-RIDE CLUBS:

280



INCREASE IN NUMBER OF COMPETITIVE EVENTS ORGANISED

647,000

SKY RIDE CITY EVENTS

**sky***ride* 39,000

PARTICIPANTS IN 11111



TRAFFIC-FREE CYCLE SPORT FACILITY PROJECTS WORTH A TOTAL OF >>>>

£26M

HELPING TO TRANSFORM THE SPORT OF CYCUNG AT A LOCAL LEVEL



## **Building a legacy**





**Velodromes** opening in Glasgow (£115m), London, Derby (£27M) and Bournemouth

**Veloparks** opening in Knowsley (£25m), Kent (£12m), London, York

**Closed Road** circuits opening in Blackpool, Middlesbrough, Herne Hill, Sheffield, London, Bath

**BMX and MTB** facilities opening in Manchester (£25m), Birmingham, Essex, Blackpool, London

## **Building a brand**



The UK's highest profile brand associated with cycling



60%



**47%** 



**42**%



33%



**32**%



29%



25%

## **Looking forward**





Cycling at **an all time high** thanks to success of Tour de France, Olympics and Team GB A **once-in-a-generation opportunity** to create a cycling legacy

Work with partner Local Authorities increase profile and participation of cycling

## **Our vision**









Partnerships

Participation

Elite

Cycle Sport

Young people

**Facilities** 

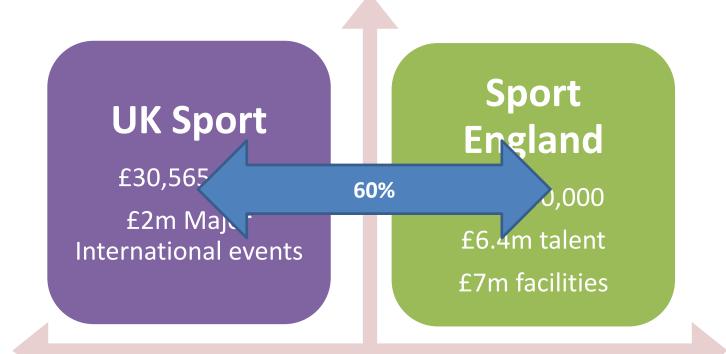
Clubs and Volunteers

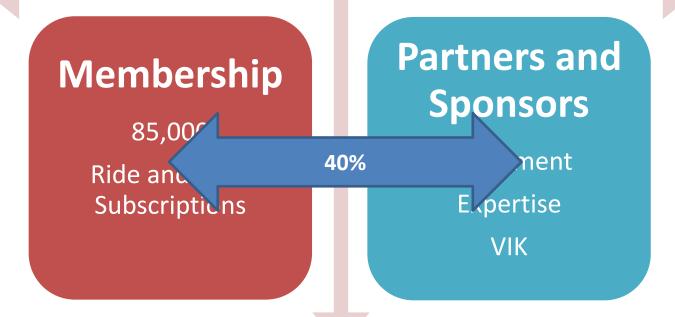
Membership and supporters

Commercial

Marcomms

**Business Support** 





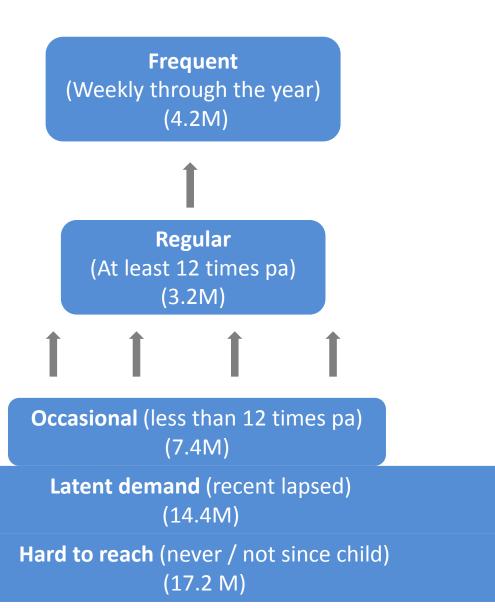
## Sponsorship Structure

FUNDING PARTNERS	uk sport LOTTERY FUNDED	SPORT ENGLAND
PRINCIPLE PARTNER	sk	Y
TEAM PARTNERS	adidas	
TEAM SUPPLIERS	FIRE PROFESSIONAL SPORTS NUTRITION	SHIMANO PINARELLO
	TRAININGPEAKS	waitble

Expertise Technology Reach Investment



## **UK cycling market**



## The value of working with Sky & EPILING SKY



#### Reach

- Promotion across Sky TV channels
- Customer database of 10 million
- 2013 campaign reached 60% of UK

#### **Further links to elite talent**

Relationship with Team Sky

In 2014 we'll be maximising this through talent, competition prizes & digital initiatives.



## Understanding the market – focussing on consumers





Understanding why people do and don't cycle - barriers and motivators

Designing appropriate programmes and tools to engage them

Building communities of interest ands target market (customer base)



















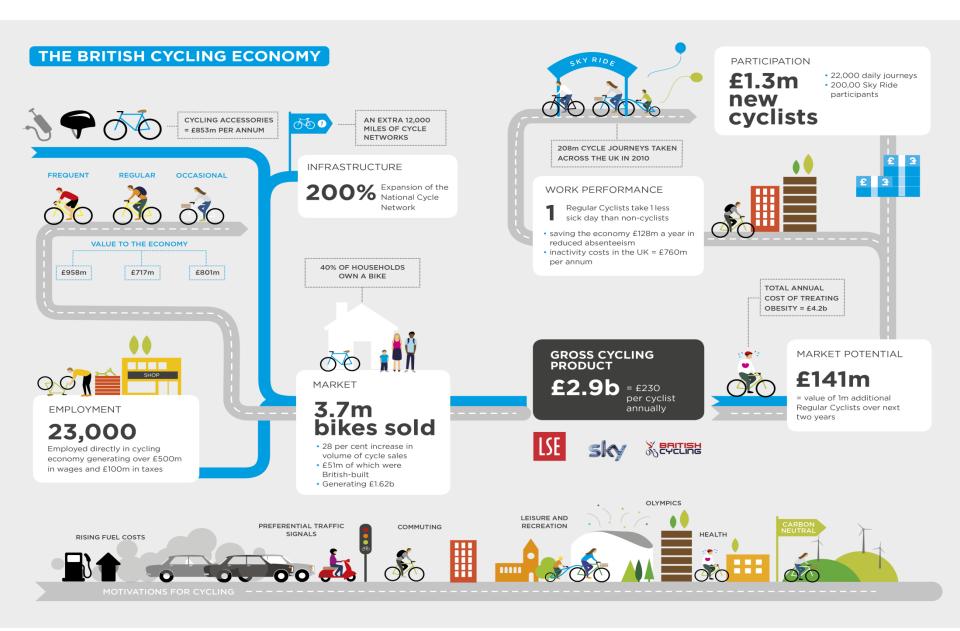
## The power of cycling



Transport Health Economy Communities Regeneration



**Employers** Sport Events Schools Facilities



<sup>\*</sup>Based on LSE British Cycling Economy assumptions and actual cycling frequency data from British Cycling programmes. This economic impact includes bike sales, accessories and cycling employment but **excludes economic benefits from health improvement.** 

## **BC** Challenges

A more balanced partnership economy

Self reliance

Growing and protecting assets

Commercial opportunities

Making a compelling case

Public funding

# The 3 essential 'Ingredients'









## The Yorkshire story





## Backdrop

- Tour de France Grand Depart 2014 announced
- 3 Years of working in Yorkshire
- £22 million pound investment but where's the Legacy
- 'Good ideas' factory was created in Yorkshire
- British Cycling had a strong reputation, quantifiable offer, proven product
- Commissioned to deliver outcomes
- Competition to deliver value for money
- Impact across the sport without cannibalising the established infrastructure
- Protect and secure legacy

## Our approach

We've delivered a successful cycling legacy through:

Events
Programmes
Marketing
Partnership working

## Our approach



Events and programmes

Marketing



## As the partnership builds...



Young people



Cycle sport events



**Facilities** 



Campaigning

## Ways of working



### A formal partnership agreement

Experts who operate at a national, regional and local level

Aligning our work to **partner priorities** through analysis, meetings and updates

## **Integrated systems**

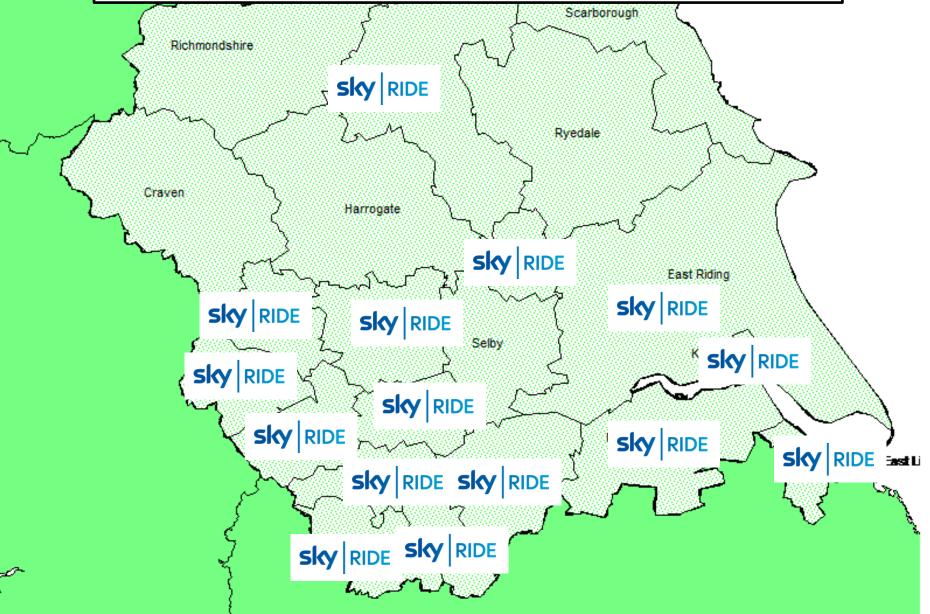


Using local and regional insight to inform delivery

Listening to partner feedback

Monthly **reporting** 





## Since Jan 2014.....

- Delivered 12 ride leader courses and 4 route planning courses.
- Trained and employed over 300 qualified, insured ride leaders
- Mapped and risk assessed over 80 new routes.
   (Total now stands at 200 routes across Yorkshire)
- Trained over 50 new breeze champions (117 active)
- Scheduled over 400 sky ride local guided rides
- Event planning for 5 Sky Ride City events
- Marketing and Comms preparation Sky Ride launch









## Coming Soon



## Find a ride

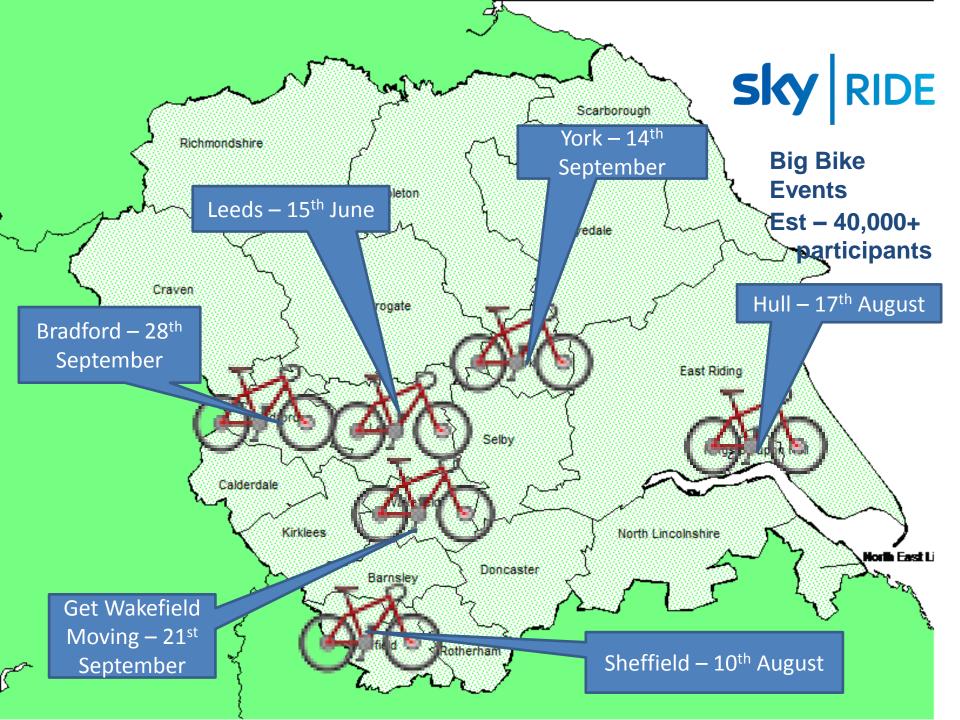
Enter a location or postcode to find Big
Bike Events near you.

Location / Postcode FIND >



Find out more from Olympic gold medallist



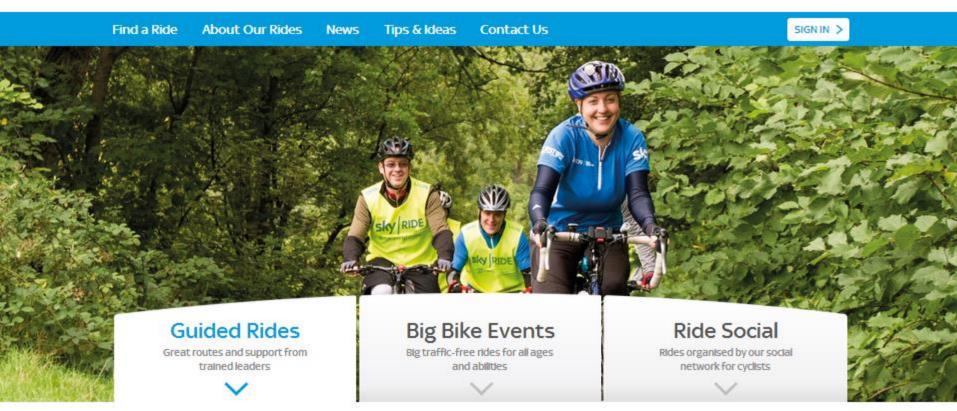








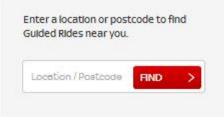




## Coming Soon

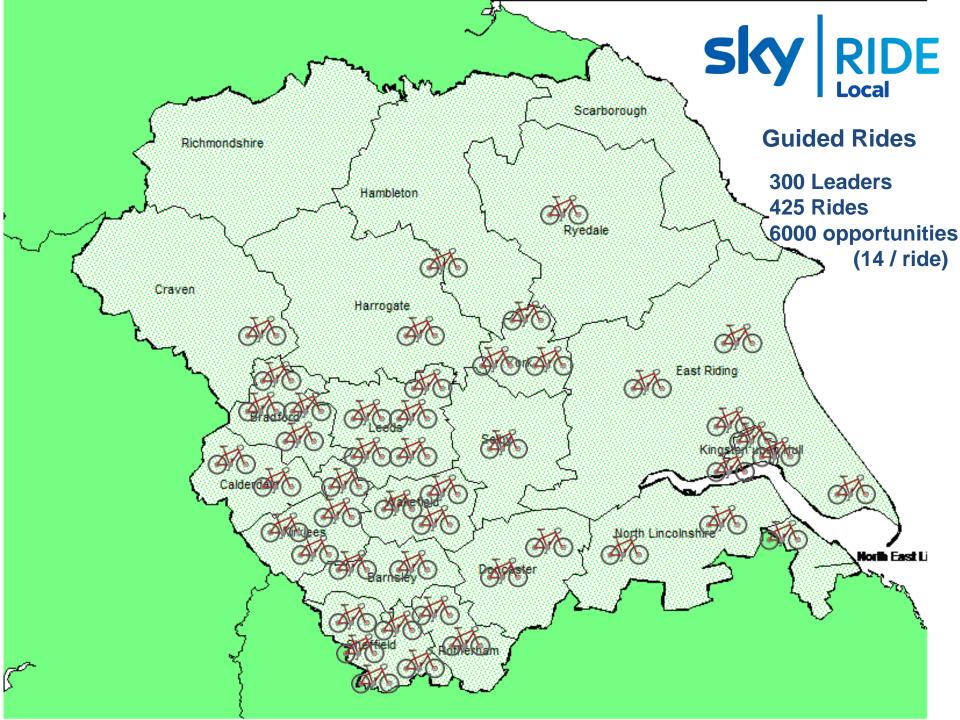


## Find a ride



## Recent Activity

Ronl has booked on "Foxton Wa	>
19 minutes ago	
Tracey has booked on "Women"	>
25 minutes ago	
Tracey has booked on "Women"	>
25 minutes ago	









Find a Ride

**About Our Rides** 

News

Tips & Ideas

Contact Us

# We found over 500 rides for you!



Big traffic-free rides for all ages and abilities



Great routes and support from trained leaders

Guided Rides (599)



Rides organised by our social network for cyclists





SIGN IN >



Includes rides that are just for women, or women and children.



More filters >

Big Bike Events (6)

Where V leeds

When V 02/05/2014 31/12/2014

Anytime

Level V Any (800)



50 miles







## Dam flask Evening ride

Friday 2nd May at 6.00pm 3

Starting from: Admiral Rodney Car park. 592, Loxley Road, S6 6RU S6 6RU

1	NA.
17	
	1.1

Cycling time	Ride distance	Sultable for	Distance from me	Ride level
60 mlns	6 miles ⑦	Women only	27.3 miles	EASYGOING ?

BOOK NOW, IT'S FREE **FULL DETAILS** Sheffleld 8 places

Guided Rides (?)















NG

SD:

## kyride.com/leeds



#### Cycling in Leeds

Leeds is a great place to cycle, and now there are even more apportunities to get out and about on your bike in the area.

This year Leads is heating a big oity centure. Sity River, and a strice of Sity, River Leads angenised river a suppersed by Rivish Cyaling. River Leaders Keep on eye out for Social Cyaling Groups, and Brease biles in des for women took.



#### Find a ride



#### Coming Soon





British Oycling can help you to find a club that's right for you. Use the club finder link to find a club near you. There are some great cycling clubs in and around Leade who will be happy for you to come along and ride with them, including:

Helifex Imperial Wheelers Cycling Club

Contact: Andrew Mann

Phone: 01274 600898



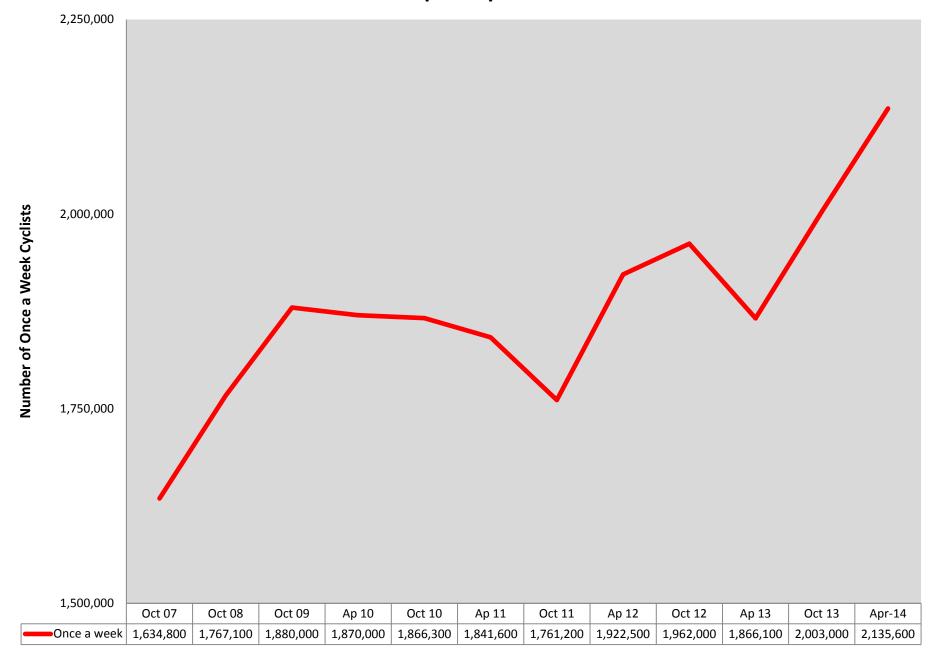
Be the first to know-about new Sky Rides, competitions and exclusive news.

Read More >

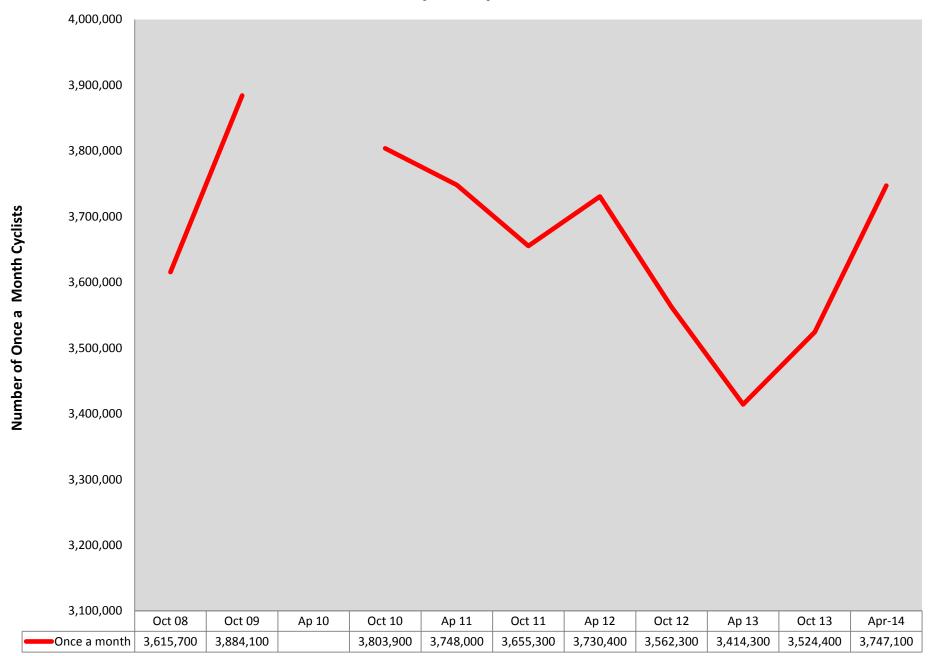
# Summary

- 15 Partnerships covering 22 Local Authority area
- 5 Sky Ride Events
- 1 collaboration mass participation event
- Up to 1000 rides
- 50,000 opportunities to get involved
- Biggest ever marketing and communications reach
- BC and Local Authority Investment into Yorkshire in 2014 - £1.5million (Recreation)

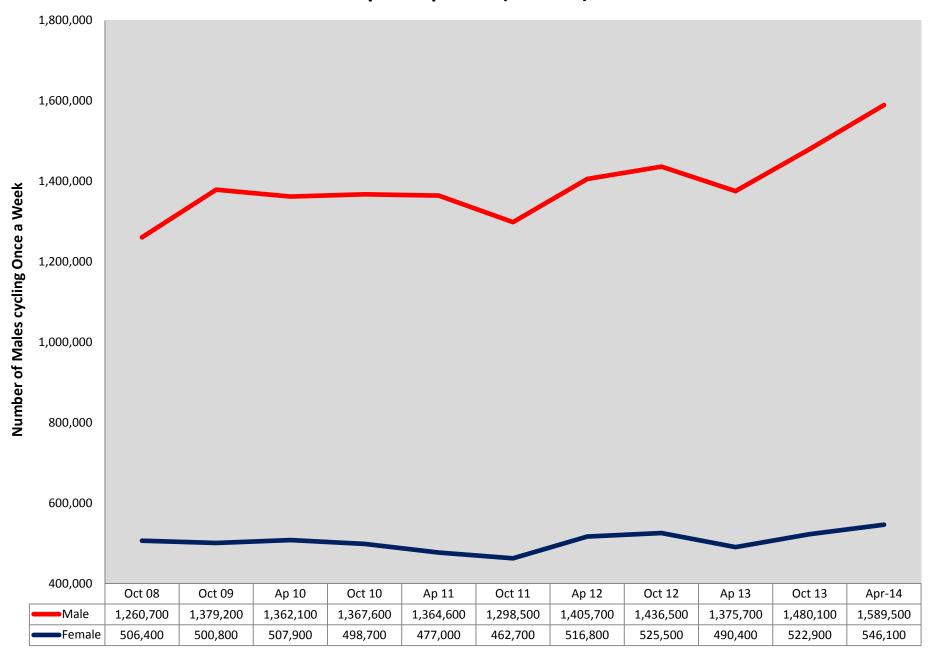
# Once a week participation 2008-2014



# Once a month participation 2008-2014



# Once a week participation (Gender) 2008-2014



# Latent Demand 2008-2017

